



COMMONWEALTH of VIRGINIA

Office of the

SECRETARY of TRANSPORTATION

2018 Updated Guidelines & Criteria for the Transportation Partnership Opportunity Fund (TPOF)

Nick Donohue

Deputy Secretary of Transportation

July 17, 2018



Virginia Department of Rail and Public Transportation



Transportation Partnership Opportunity Fund

- ❑ **Transportation Partnership Opportunity Fund was created by Chapter 847 of the 2005 Acts of Assembly and amended by Chapter 684 of the 2015 Acts of Assembly (Section 33.2-1529.1 of the Code of Virginia)**
- ❑ **The Act authorizes monies to be awarded from the Fund by the Governor as grants (up to \$5 million), revolving loans (up to \$30 million), or other financing tools and equity contributions to an agency or political subdivision of the Commonwealth of Virginia for qualifying transportation projects**
- ❑ **Requires semi-annual reporting by the Governor to House and Senate**
- ❑ **The guidelines and criteria were last updated in February 2016 to reflect the new requirements set out in Chapter 684 of the 2015 Acts of Assembly**

2018 Recommended Updates to Guidelines

Changes to the eligibility requirements are recommended to expand the scope of qualifying projects and economic benefits that can be supported.

Not all economic development opportunities and benefits can be tied to a single development.

Recommendation:

In cases where the funding is for state agency transportation services that provide non-highway transportation alternatives for the movement of freight, the service must enhance economic development opportunities and regional connectivity within the Commonwealth.

2018 Recommended Updates to Evaluation Criteria

Transportation Evaluation Criteria

Evidence that the state agency transportation services has provided and/or will provide non-highway alternatives for the movement of freight and has enhanced economic development opportunities and will enhance future economic development in the impacted areas.

Economic Development Evaluation Criteria

For state agency transportation service applicants, provide evidence that the service has supported economic development and job creation and will continue to enhance future economic development opportunities that will support job creation and capital investment.

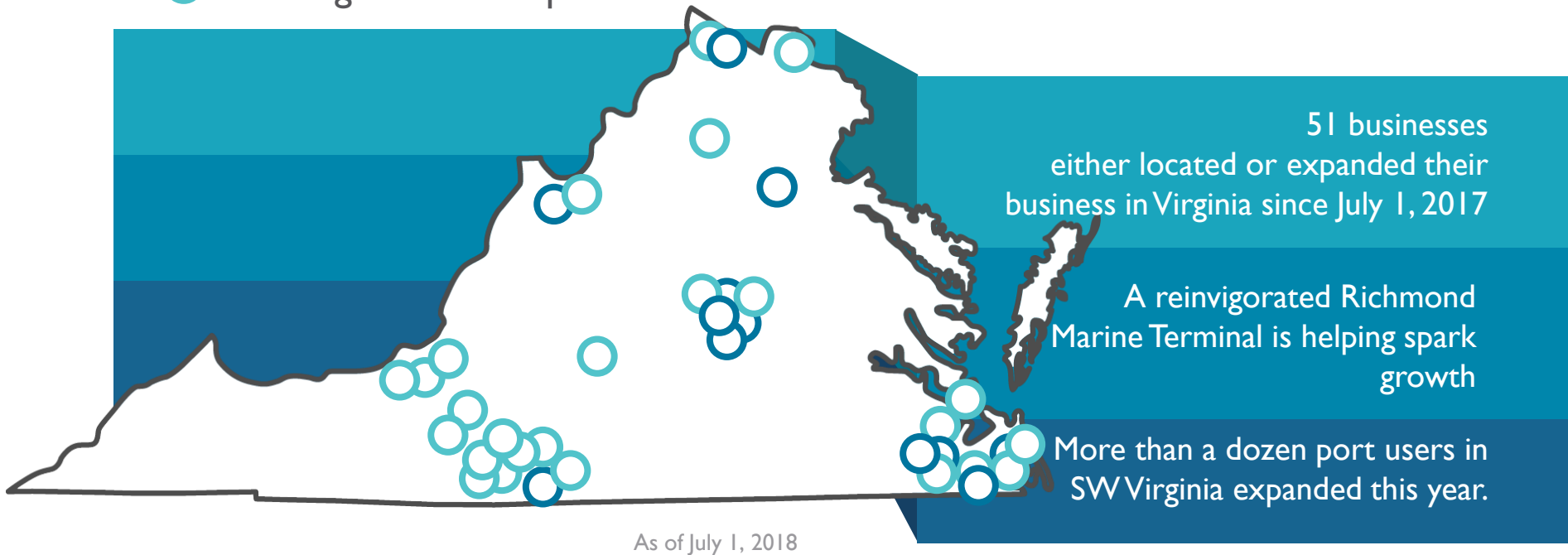
2018 Recommended Updates to Agreement Terms

Terms require an eligible service to meet anticipated benefits to be eligible for additional funds:

In the case of state agency transportation services, the anticipated benefits to the Commonwealth will be defined in the agreement and should be met within eighteen (18) months of final disbursement. If that performance criteria is not met, the applicant will become ineligible for future funds until the agreed upon benefit is met.

WE ARE SPARKING GROWTH ACROSS THE COMMONWEALTH

- New business announcement
- Existing business expansion



BUSINESS ANNOUNCEMENTS

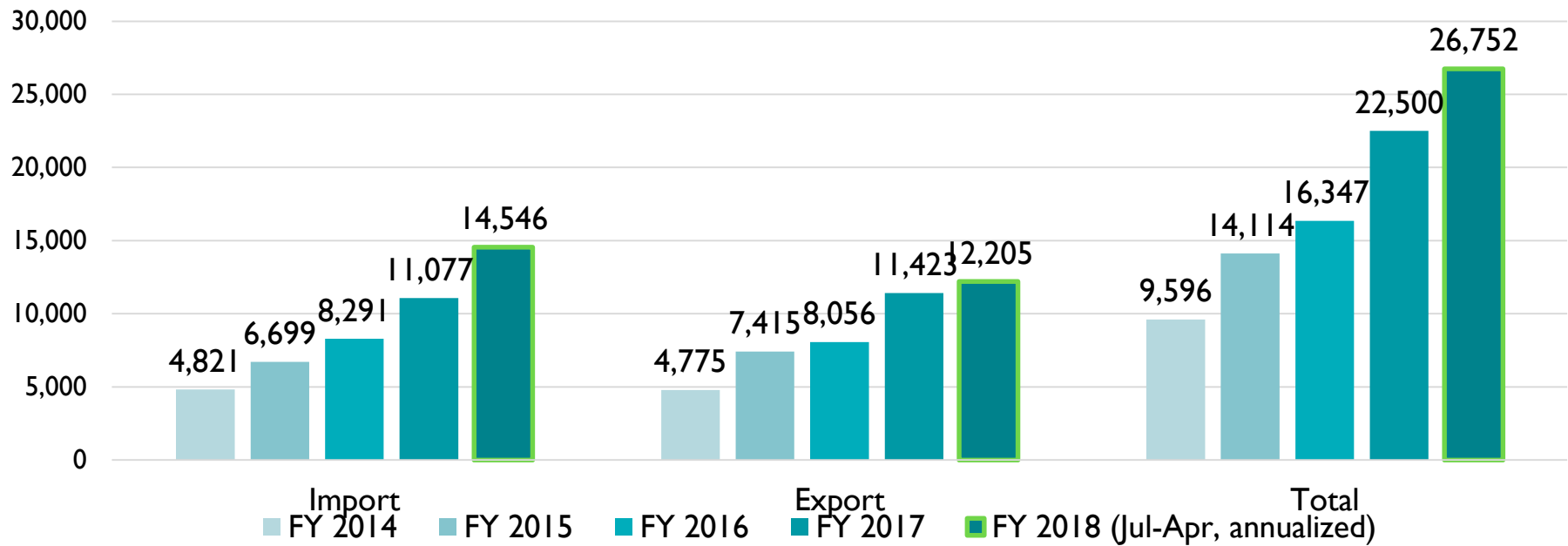
COMPANY	INVESTMENT	JOBS	LOCALITY
Bissell	\$ 27,000,000	300	Chesterfield
Altec Industries	\$ 30,200,000	180	Chester
TemperPack	\$ 10,400,000	141	Richmond
Ocean Network Express (ONE)	\$ 2,500,000	129	Richmond
Service Center Metals	\$ 45,243,000	58	Richmond
Power Systems & Controls	\$ 1,400,000	20	Richmond
Delta Pure Filtration	\$ 2,000,000	18	Ashland
Riverside Logistics	unknown	5	Richmond
Erodex LTD	\$ 2,000,000	4	Richmond

A WIDE VARIETY OF CUSTOMERS UTILIZE THE BARGE AT RICHMOND MARINE TERMINAL

- Expeditors
- CrossGlobe
- R1 Rubber
- Lidl
- Carolina Ocean Lines
- Evergreen Enterprises
- Plow & Hearth
- Avail Vapor
- Scoular Grain



WE ARE CONSISTENTLY GROWING AT RMT



2018 Fiscal year to date: up 16.8% to 22,293 containers

RMT PROJECTED GROWTH

Fiscal Year	Containers
2018	25,593
2019	35,229
2020	35,615
2021	36,935
2022	38,155
2023	39,271
2024	40,292

Richmond

Panattoni acquired 62 acres for the development of a 1 million-square-foot distribution center across from Richmond Marine Terminal (RMT).



Virginia I-95 Distribution



Panattoni Development across from Richmond Marine Terminal

Richmond

Hourigan Purchased 110 acres near RMT to make way for up to 1.5 million square feet of high-bay warehouse space to be built-to-suit.



Recommendation

CTB approval of the updated TPOF Guidelines and Criteria.

CTB direct staff to deliver the revised guidelines and criteria to the Governor.