

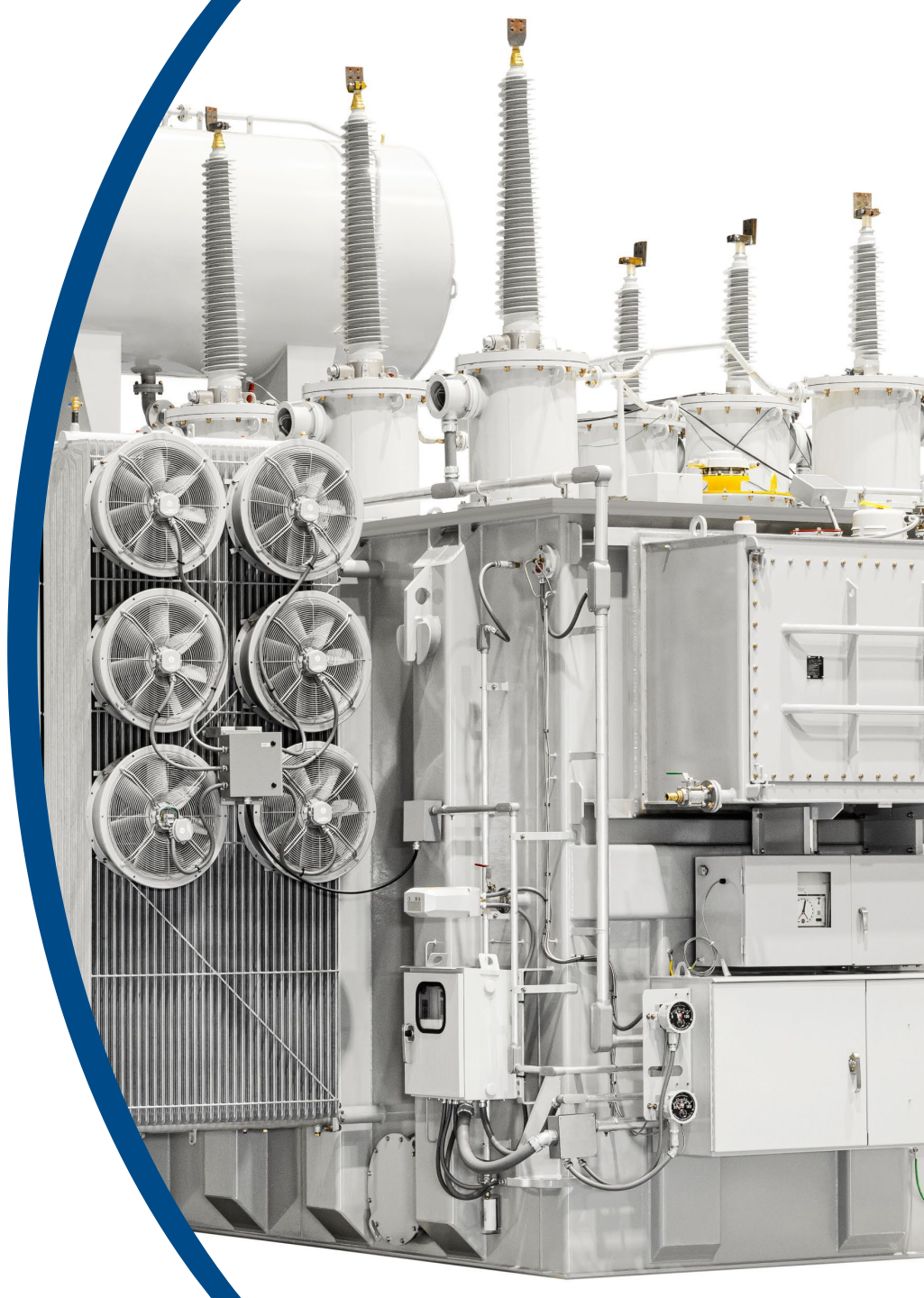


Hitachi Energy

Rail Industrial Access

Michael Todd, AICP | Rail Programs Director

January 2025





Agenda

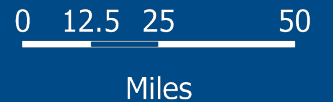
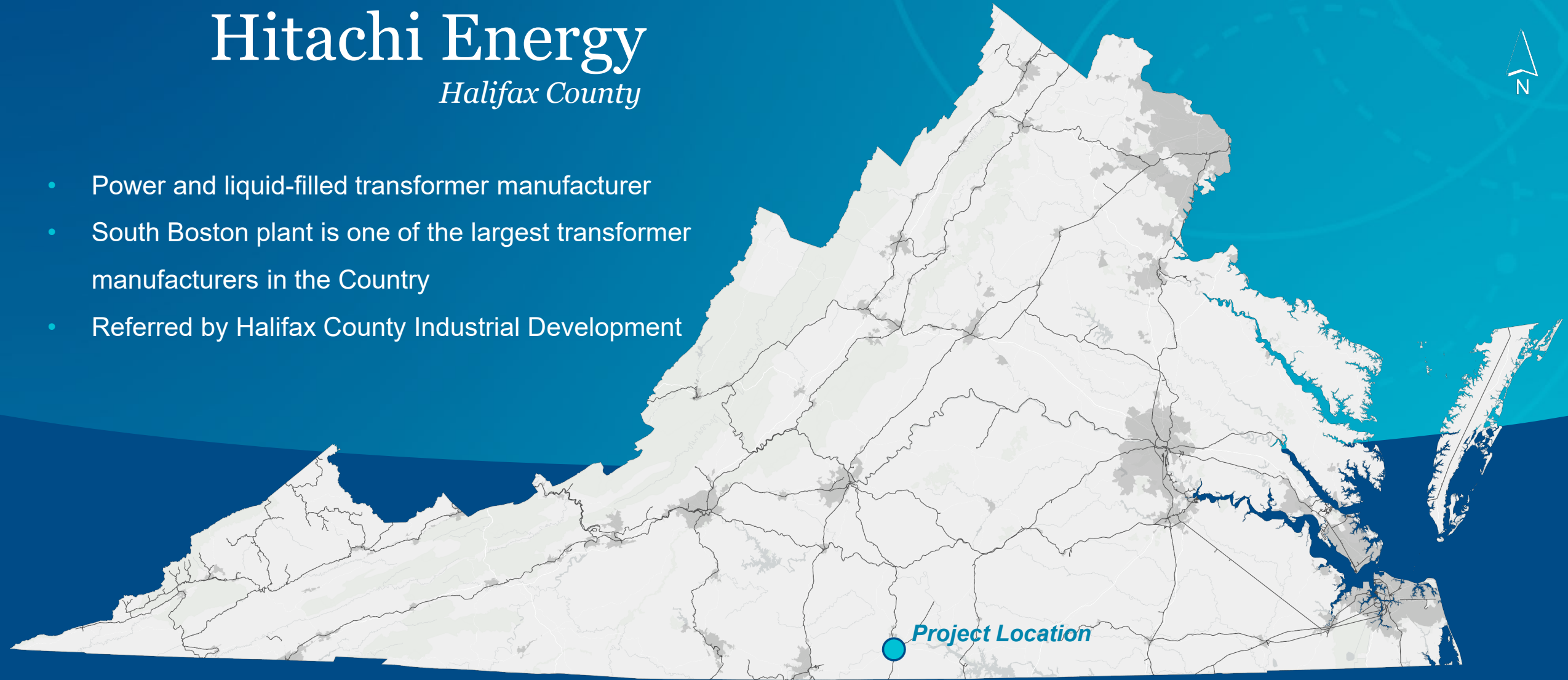
- Project Details
- Application Scoring
- Recommendation

Project Details

Hitachi Energy

Halifax County

- Power and liquid-filled transformer manufacturer
- South Boston plant is one of the largest transformer manufacturers in the Country
- Referred by Halifax County Industrial Development



Economic Development & Partnerships

"Hitachi Energy's ambitious expansion in Halifax County represents a strong commitment and tremendous vote of confidence in the Commonwealth of Virginia as a great place to do business," **said Governor Glenn Youngkin.** "Hitachi Energy has been an important, long-standing employer in Southern Virginia for nearly 50 years, and we are thrilled the company will create additional good-paying jobs in the community."

- **Incentive Package also Includes:**
 - Commonwealth Opportunity Fund
 - Tobacco Region Fund

Economic Development & Partnerships

"Hitachi Energy's ambitious expansion in Halifax

County represents a tremendous vote of confidence in the Commonwealth of Virginia business," said Governor. Hitachi Energy has been an employer in Southern Virginia and we are thrilled that this additional good-paying

"Hitachi Energy's decision to reinvest in its Halifax County facility is a testament to Southern Virginia's skilled manufacturing workforce and integrated transportation network that allows the company to extend its market reach," said **Secretary of Commerce and Trade Caren Merrick**. "We look forward to a continued partnership with this expansion, which further secures the future longevity of Hitachi Energy in the Commonwealth."

Economic Development & Partnerships

"Hitachi Energy's ambitious expansion in Halifax

County represents a tremendous vote of confidence from the Commonwealth of Virginia in our business," said Governor Northam. "Hitachi Energy has been an excellent employer in Southern Virginia, and we are thrilled that this additional good-paying

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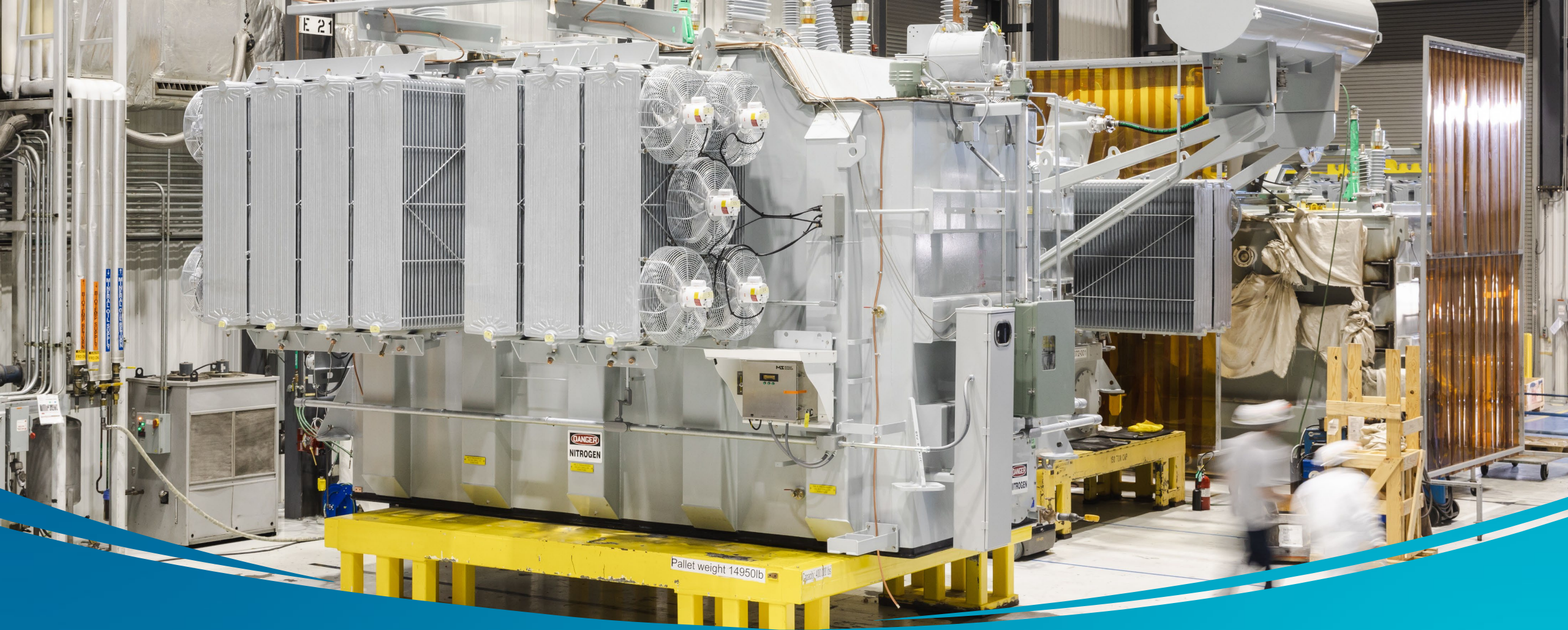
Commerce and Trade Caren M. Spivey looking forward to a continued partnership with Hitachi Energy expansion, which further secures the longevity of Hitachi Energy in the

"We are pleased to see global manufacturers like Hitachi Energy expanding their footprint in Southern Virginia," said **Stephen A. Edwards, CEO and executive director of the Virginia Port Authority**. "As The Port of Virginia moves forward on its goal of becoming carbon-neutral [by 2040], we look forward to providing a supply chain solution for a company that will deliver a sustainable energy future for all. When we work with like-minded businesses, like Hitachi, we see opportunities to grow and learn."

An aerial photograph of an industrial facility, likely a transformer manufacturing plant. The facility consists of several large, interconnected buildings with flat roofs. A parking lot filled with cars is visible in the upper left. A road runs along the top edge. A blue line, representing a rail track, curves through the bottom of the facility. Two yellow lines are drawn parallel to the blue line, indicating the proposed expansion of the linear track. The surrounding area is a mix of green grass and trees.

Expansion Details

- \$26M Total Investment
 - New production facility to manufacture larger scale transformers
- Rehabilitate 1,000ft Linear Track
- \$175,000 Request



This Expansion Will Allow Hitachi to...

- Import: Current Truck Oil Tankers via Rail (35 Rail Cars | 120 Trucks)
- Export: Large Scale Transformers via Rail (13 Rail Cars | 44 Trucks)

Application Scoring

Application Scoring Code Language

E. In deciding whether to construct any such access track, the Board shall consider the cost thereof in relation to prospective volume of rail traffic, capital investment, potential employment, and other economic and public benefits. The Board shall adopt procedures to encourage widespread use of the funds, shall limit allocation of funds so that no locality receives more than 50 percent of the funds in any one fiscal year unless there are not

Project Score

Categories	Performance Data	Score	Max
Carloads	48	5	20
Jobs	100	17	20
Transportation % of Total Investment	< 1%	10	10
Private % of Rail Investment	30%	4	10
Local Unemployment	VA avg. + 0.9	8	20
Economic Development Area	Yes	10	10
Shortline	No	0	10
TOTAL*		54	100

*Minimum Total Score of 50 Points Required for Recommendation



Recommendation

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